

Calton Ates

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EDUCATION

TULANE UNIVERSITY | A. B. FREEMAN SCHOOL OF BUSINESS

Bachelor of Science in Management

Major: Finance

New Orleans, LA

Graduation May 2027

TULANE UNIVERSITY | SCHOOL OF LIBERAL ARTS

Bachelor of Arts

Major: Economics

Minor: Philosophy

New Orleans, LA

Graduation May 2027

Overall GPA: 3.51

- Tulane Honors Program, Founders Award recipient, Dean's List Spring 2026
- *Relevant Coursework:* Econometrics, Advanced Financial Management, Investments in Equities, Intermediate Accounting, Strategic Management, Artificial Intelligence Tools

UNIVERSIDAD PONTIFICA COMILLAS (ICADE)

Study Abroad Program

Madrid, Spain

August 2025 – December 2025

- *Relevant Coursework:* International Finance, Financial Markets, Operations Management

EXPERIENCE

BURKENROAD REPORTS

Analyst

New Orleans, LA

January 2026 – May 2026

- Conducting comprehensive equity research on a small-cap public company across six southern states, performing primary due diligence through C-suite management meetings and on-site company visits to evaluate business fundamentals, competitive positioning, and growth catalysts.
- Building detailed financial models incorporating DCF, comparable company, and precedent transaction analyses to derive a target price and issue a formal Market Underperform/Perform/Outperform recommendation as part of a published, institutional-quality research report.
- Collaborating cross-functionally within a team-based environment to synthesize qualitative and quantitative findings into an in-depth investment thesis, presented to institutional investors and industry professionals at the annual Burkenroad Reports Investment Conference.

ATES PAINT & POWERWASH

Founder

Baltimore, MD/ New Orleans, LA

February 2025 – August 2025

- Established and operated a regional paint and power wash company generating \$5,000+ in revenue, directing business development and day-to-day operations.

JOHNS HOPKINS TECHNOLOGY VENTURES

Fellow

Baltimore, MD

May 2024 – August 2024

- Supported commercialization strategy of top-ranked, university-based tech transfer group
- Conducted research and analysis to identify target markets, licensees, and strategic partners for biopharmaceutical commercialization.
- Developed understanding of translational research, traditional/non-traditional funding, licensing, patenting, go-to-market strategies.
- Coordinated with cross-divisional teams to create data sets for potential venture capital and corporate partnerships to advance new discoveries and intellectual property.

FIRST TEE GREATER BALTIMORE

Coach

Baltimore, MD

September 2022 – August 2024

- Designed and delivered structured golf instruction to Baltimore City K-12 students, enhancing engagement, self-confidence, and goal attainment through tailored skill-development programs across age groups.

SKILLS & INTERESTS

Software/Tools: Microsoft Excel, Bloomberg, StataNow 19

Languages: English (native), Spanish (conversational)

Certifications: Bloomberg Terminal Basics, Google AI Fundamentals,

Interests: Gardening, Labradors, Distance Running, Golf